# PAC SOLICITORS

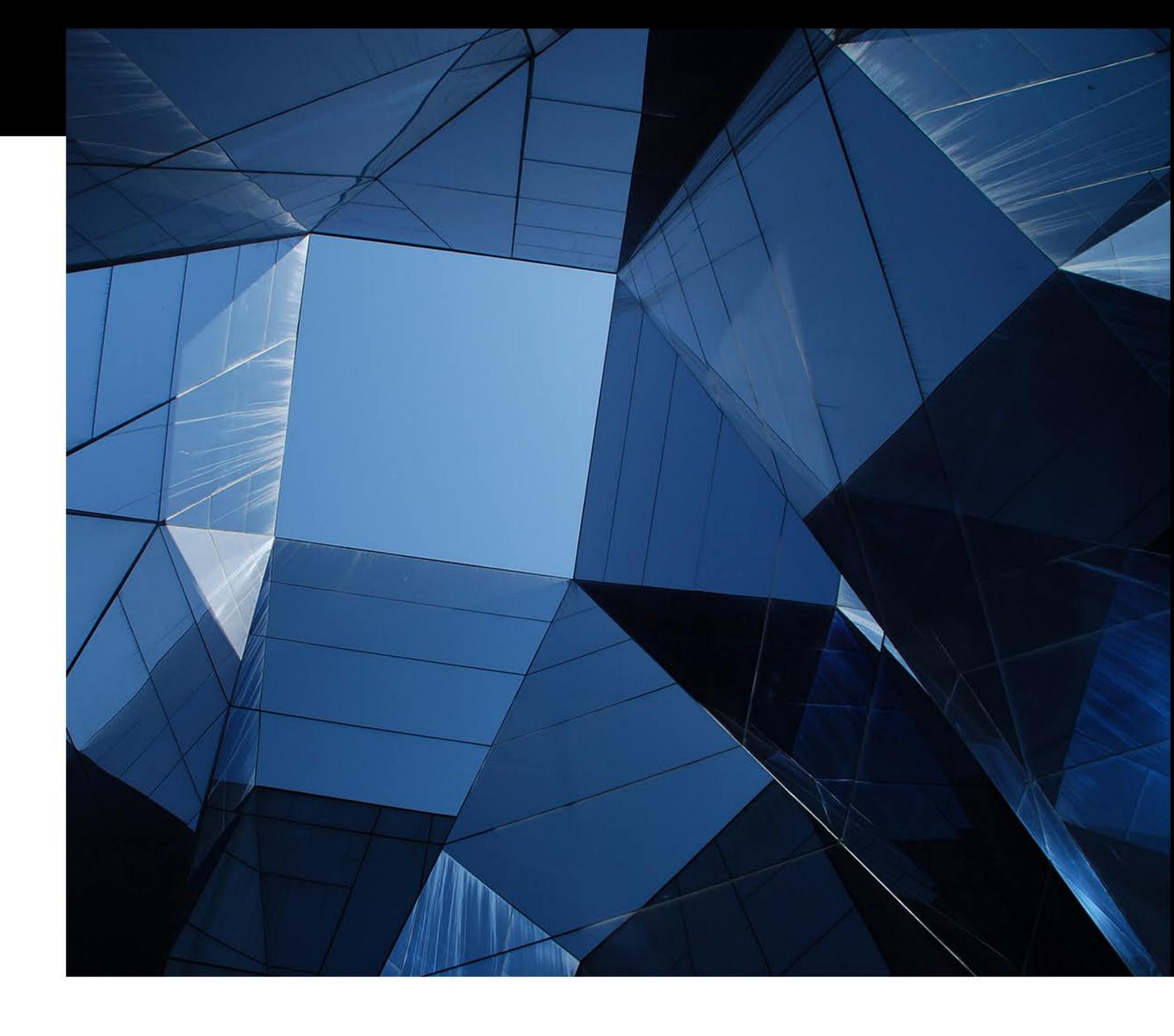
# Firm Profile

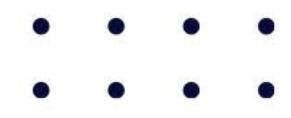
We are uniquely positioned with deep understanding of business, with a team of committed experts and extensive cross-sector experience to offer world-class legal services to a broad range of clients.

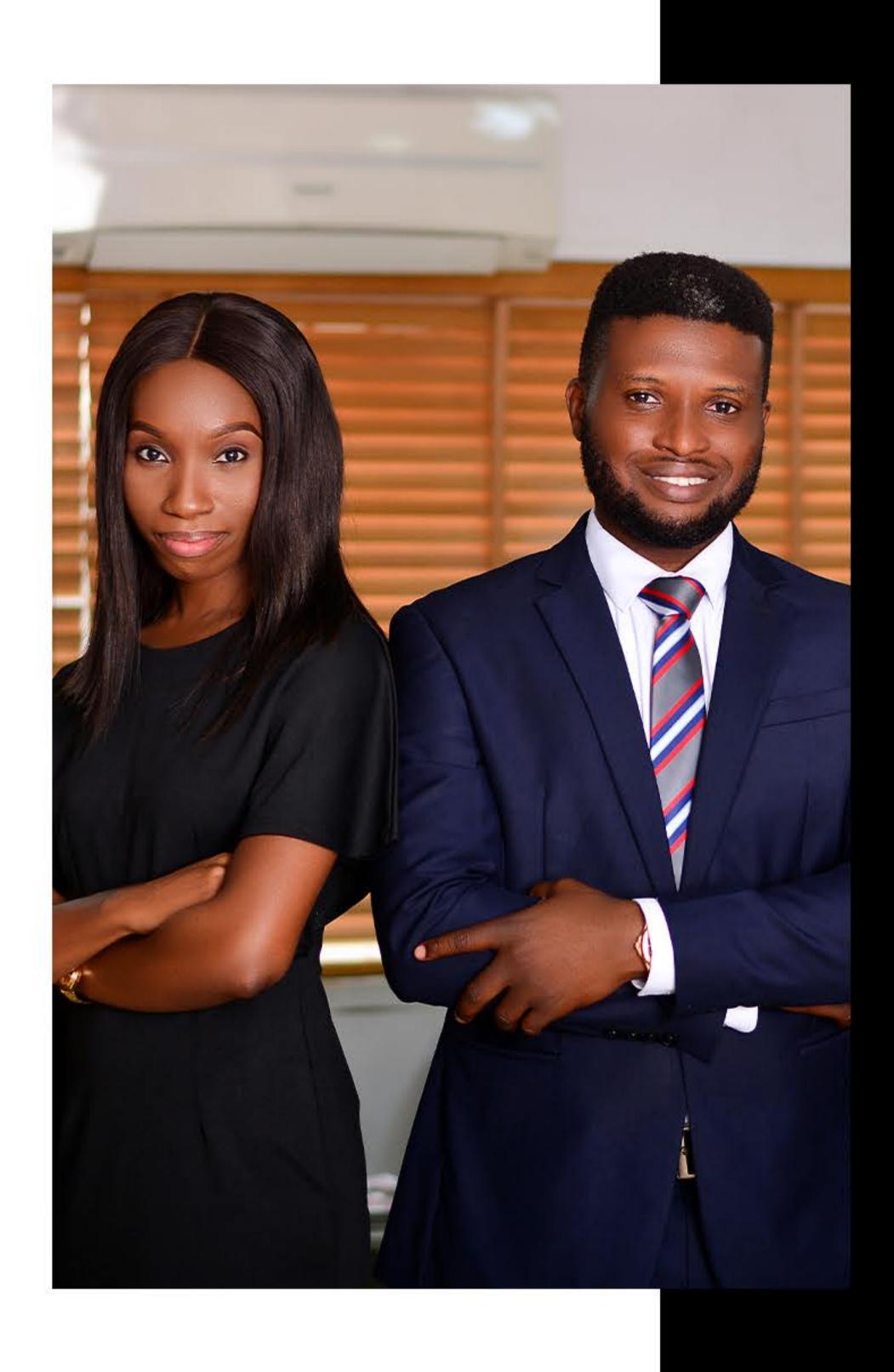
We diligently seek to understand our client's business and offer creative legal solutions targeted at delivering exceptional value.

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# Introduction

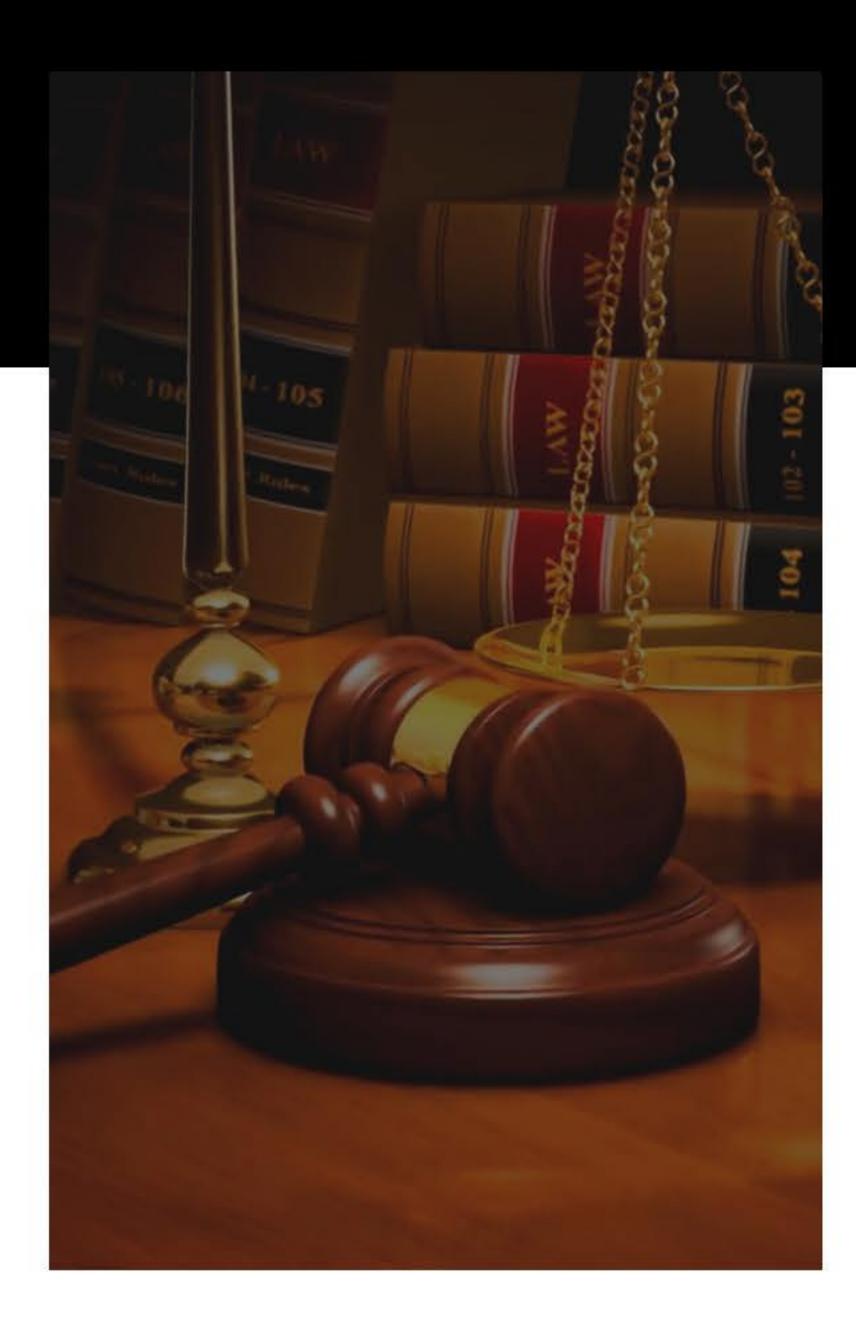
PAC Solicitors is a corporate law practice with competent and dedicated professionals providing world-class legal services and efficiently managing the legal risks of our clients.

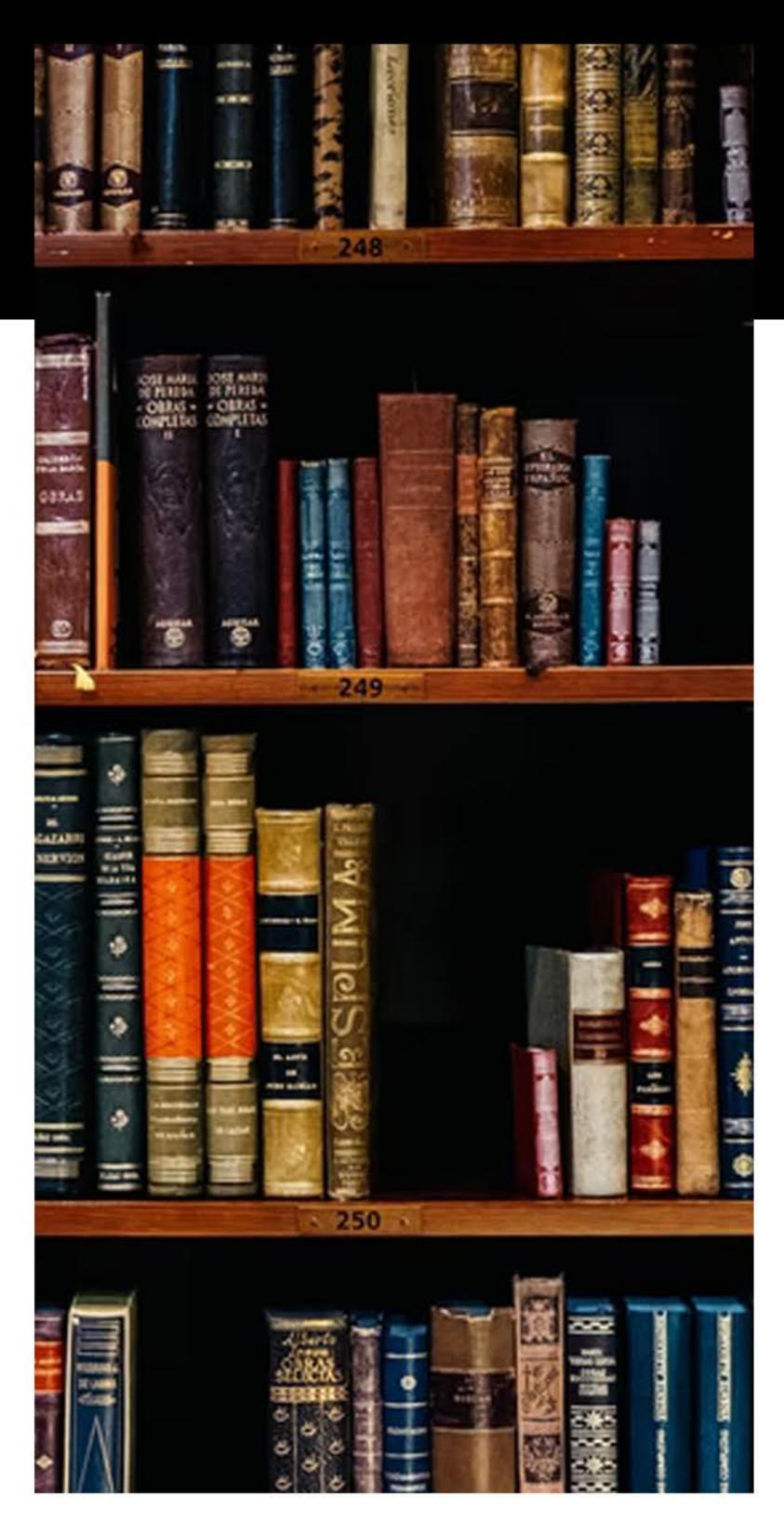
The firm was established in 1998 with the vision of becoming the law firm of choice delivering world-class value.

Our mission is to build a corporate law practice with excellent professionals, providing world-class legal solutions to a broad range of clients across key sectors.

We take steps to understand our clients business and are able to leverage the collective experience of our lawyers to provide robust solutions to meet the commercial and legal needs of our clients across the key industry sectors. Industry Sectors include: Banking and Finance, Insurance, Health Care, Real Estate, Technology, FinTech, Energy and Power, E-commerce and Manufacturing.

PAC Solicitors is registered with the Securities & Exchange Commission (SEC) as Legal Consultants and Capital Market Operators.





### Mission

To build a corporate law practice with excellent professionals, providing world-class legal solutions to a broad range of clients across key sectors.

### Vision

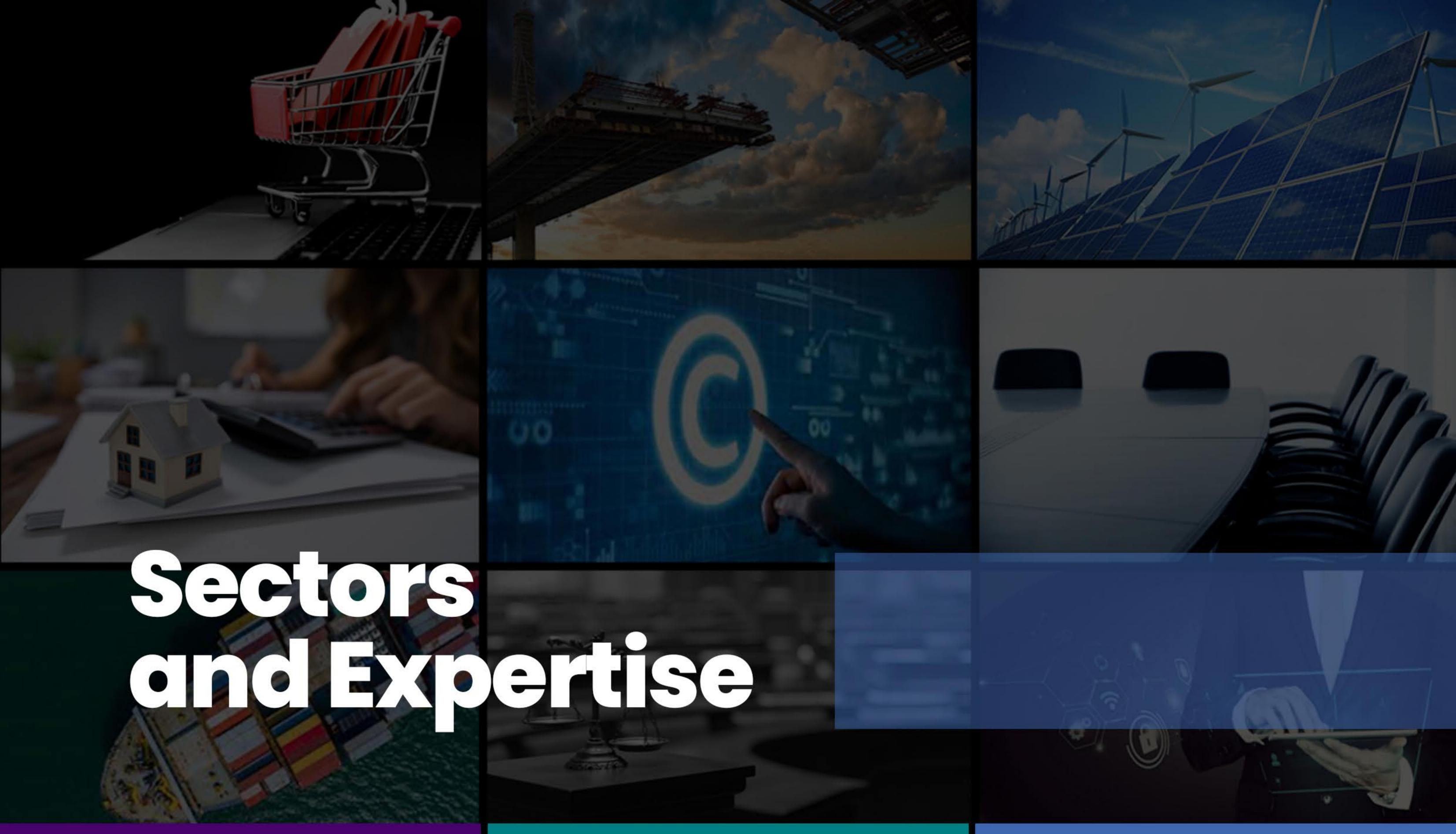
The law firm of choice delivering world-class value.



### Values

Our values are the non-negotiable core Beliefs and Principles that guide us as a firm. They focus on the culture of our organization and provide us a set of guiding principles that serve as direction for how we conduct business.

- Resourcefulness
- Integrity
- Productivity
- Innovation
- Client satisfaction



Understanding our clients business and commercial aims is key to providing compelling value to our clients. To promote maximum effectiveness, the firm operates a robust legal structure and has built competence in a number of practice areas including;



# Banking And Finance

We are positioned to deliver unprecedented value to our clients across the banking and finance value chain including, project documentation, documentation of syndicated loans, security structuring, and perfection of security documents. We advise our clients on the workings of the regulatory system and assist in highlighting potential risks with respect to the impact of regulatory developments on their operations. With the requisite commercial and legal knowledge we are able to formulate seamless legal solutions by understanding our clients business and structuring transactions to fit each project.

We provide legal support and documentation services on transactions including acquisition finance, asset based lending, project finance, real estate finance, trade finance, commodity and export finance. We undertake debt recovery, receivership and insolvency assignments for financial services firms.



### Board Evaluation Services

Our Board evaluation exercise is a robust process that provides a platform to assess Board performance, highlight challenges, and suggests tools to be employed for the purposes of improving Board performance. Relying on the results of the Board evaluation process, goal oriented metrics can be formulated by the Board to ensure the Board is able to track progress.

# Business Formation And Registration

We provide business formation and registration services including registration of companies, partnerships, special purpose vehicles, joint ventures, non-profit organisations and foundations. Relying on our network, we are able to provide this service in other countries including the British Virgin Islands

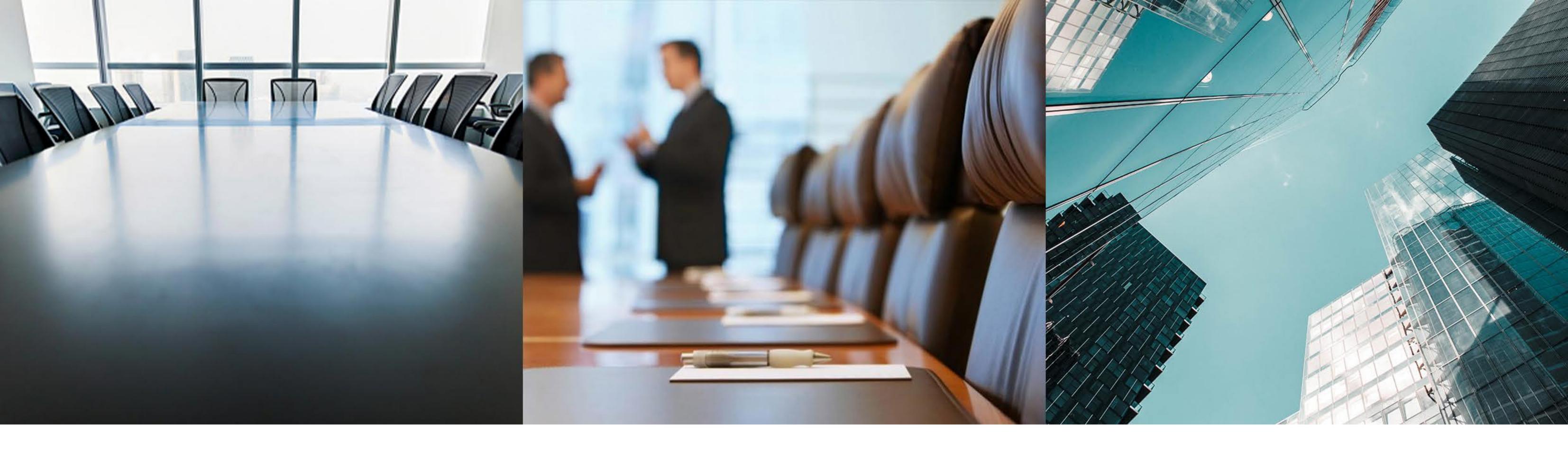




# Capital Market

We have acted as Solicitors and Advisers to several equity and debt issues. We are able to apply market knowledge and bring to bear our pragmatic commercial approach to deliver compelling value to our client's capital market transactions. The depth and breath of our expertise and experience is demonstrable in our engagement with our clients capital market transactions including, Public Flotations, Initial Public Offers, Rights Issues, Private Placements, Management Buyouts, Take-overs, Mergers and Acquisitions, Privatisations, Derivatives, Bonds, Debentures, Debt and Equity Restructuring, ensuring we are able to add real value to our clients transactions. As the Capital Market evolves, we are strategically positioned to continue to deliver cutting edge legal services to our clients.

Our Capital Market team includes Solicitors who are Chartered Stockbrokers and those with robust work experience with clear insight and understanding of the workings of financial institutions and the overarching regulatory system within which financial institutions operates.



# Corporate Governance & Company Secretarial

Our team has built depth of knowledge, expertise and experience in Corporate Governance and Company Secretarial services. We assist our clients in establishing bespoke and robust compliance, governance and legal risk management solutions. We highlight regulatory risk to our clients business and provide advise on how to manage these risks before they crystallise. The skill of our Corporate Governance unit is available to our clients who are focused on deepening their governance structures.

Our Company Secretarial Services unit delivers unprecedented and unmatched value to our clients and this level of service is also available to our prospective clients. The extensive business management education and experience of our team is a source of added value for our clients as we provide general specialised legal advice on company and commercial law related matters.

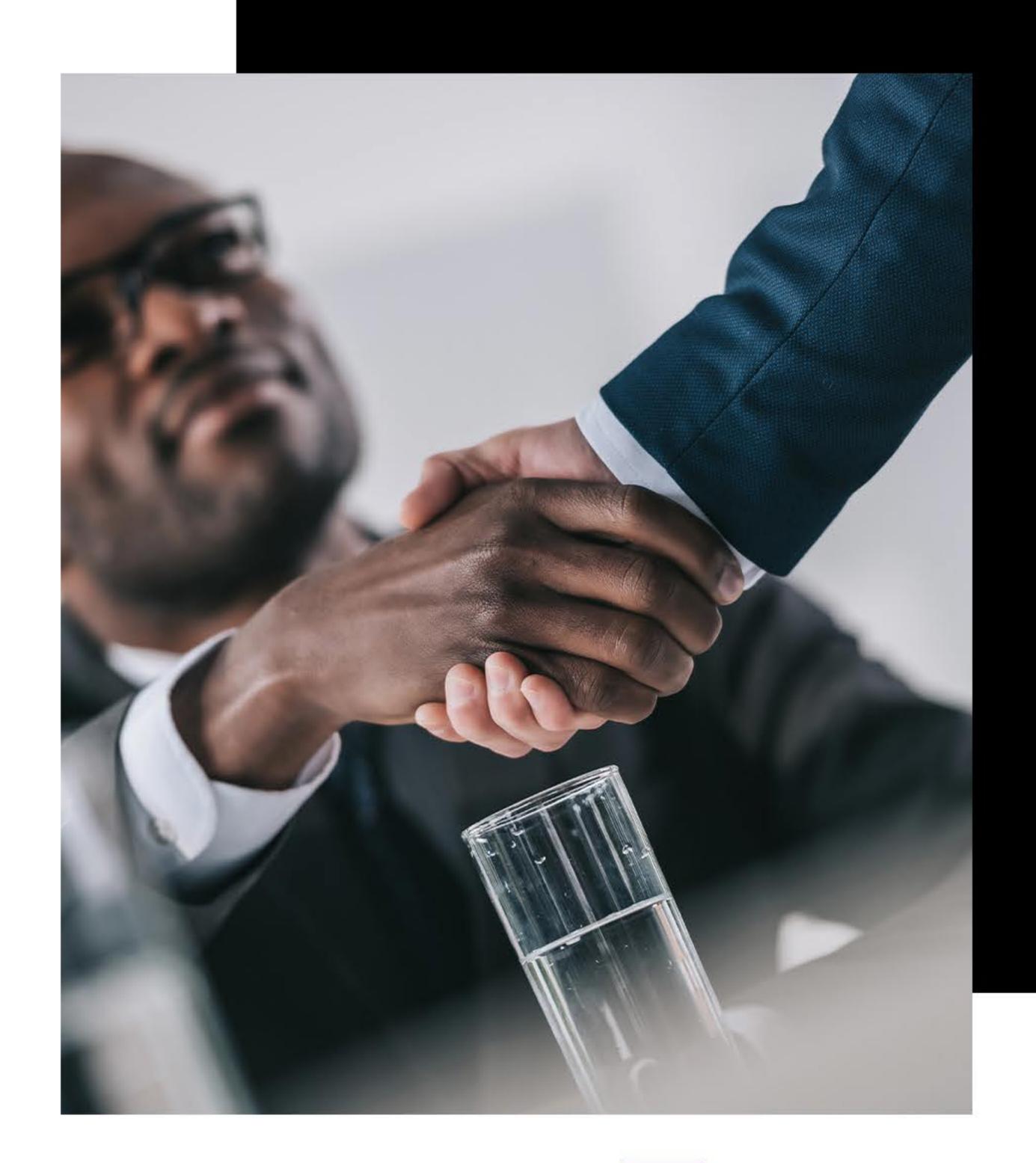
# Dispute Resolution

Our Firm's Dispute Resolution Practice Team consists of the best trial, appellate and ADR lawyers in the business. The team handles cases comprising Litigation, Mediation, Arbitration, Negotiation and Conciliation.

The Practice is centered on ensuring that matters, particularly those arising from our clients' businesses and commercial activities, are effectively resolved with minimum expenditure of time and resources to our clients, and where feasible, maintaining an avenue for a continued relationship amongst parties. Where litigation is unavoidable, we will pursue your case with vigour.

Our Dispute Resolution Practice supports all our other practice areas, while the other practice areas in turn enhance our Litigation and Alternative Dispute Resolution expertise

Our Dispute Resolution experience covers finance, banking, corporate commercial matters, debt recovery, capital markets, employment and trade disputes, medical cases, and IP.





## **Energy And Power**

We provide specialist legal advisory services and documentation required in the energy value chain. We serve our clients from conceptualisation to development, production, transportation, storage and sale by providing cutting edge legal advisory and support services, licensing and local content advice, and joint venture advice and documentation.

Our clients benefit from our sophisticated knowledge and understanding of the regulatory and contractual arrangements underpinning the power industry. We advise project proponents and financiers on all aspects of power, including renewable and non-renewable power generation projects covering licensing requirements, financing, generation, purchase, transmission, distribution and consumption. Our lawyers are able to develop creative and innovative solutions to manage and surmount challenges in the power sector.

### Estate Planning And Trusts

Our Planning and Trust Fund team will support you through the process of planning your Estate and creating Trust(s) where and when required. We will support you in structuring your assets in the most efficient way ensuring a smooth transition in control and management of the assets.

If you do not have a Will, our Probate and Administration of Estate Services will assist in the preparation of a Will. If you already have a Will and need to make amendments to it, our team will work with you to prepare the necessary amendments to your existing Will.

Our team is available to help you with the procurement of Letters of Probate or Letters of Administration.





# Intellectual Property (IP) And Franchising

We advise our clients and facilitate the acquisition, registration, commercialisation and protection of their IP rights in Trademarks, Copyrights, Patents, Designs and Trade Secrets, Products, Brands and Logos. We provide this service across multiple jurisdictions.

We assist our clients in exploiting and enforcing their IP rights. We are able to protect and maximise the value of the IP assets of our clients. We advise on contractual disputes relating to IP in the major industry sectors including technology, telecoms and consumer products.

With respect to franchising, we advise clients with brand names on their legal risk strategy on issues relating to franchising. Our team has the expertise and experience to support and walk you through the legal issues surrounding your franchising strategy.

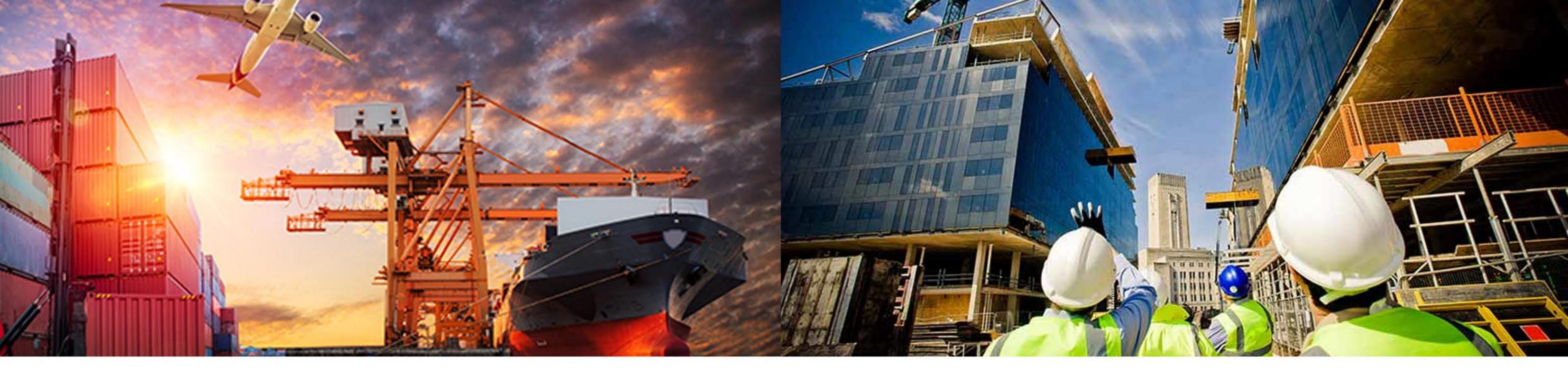
# Information Technology (IT) And Innovation

Our IT unit works closely with our clients to develop a deep understanding of our clients' business. We rely on this knowledge to provide commercial solutions and maximise the opportunities available to our clients.

Our IT unit provides insight to our clients on technology developments including digital rights management, big data, data protection, cloud technology, FinTech, software, sourcing, Turnkey Technology Solution implementation, and IT focused PPP.

We have provided legal advisory and support services on some major IT Projects in Nigeria, some of which include Bureau for Civic Reform (BPSR) and World Bank financed Integrated Payroll and Personnel Information System (IPPIS) the Consortium for the Administration of Salaries and Pensions (CASP) – Ogun State Civil Service Human Resource Management and Payroll Computerisation, and the Integrated Tax Administration System (ITAS) – Core Technology Acquisition and Implementation Project. Corporate bodies and individuals seeking to acquire or issue licenses will find our team's expertise of immense value as we support them in negotiating, drafting and finalising the required agreements as well as providing adequate support and working with them to ensure speedy implementation.





### International Trade And Investment

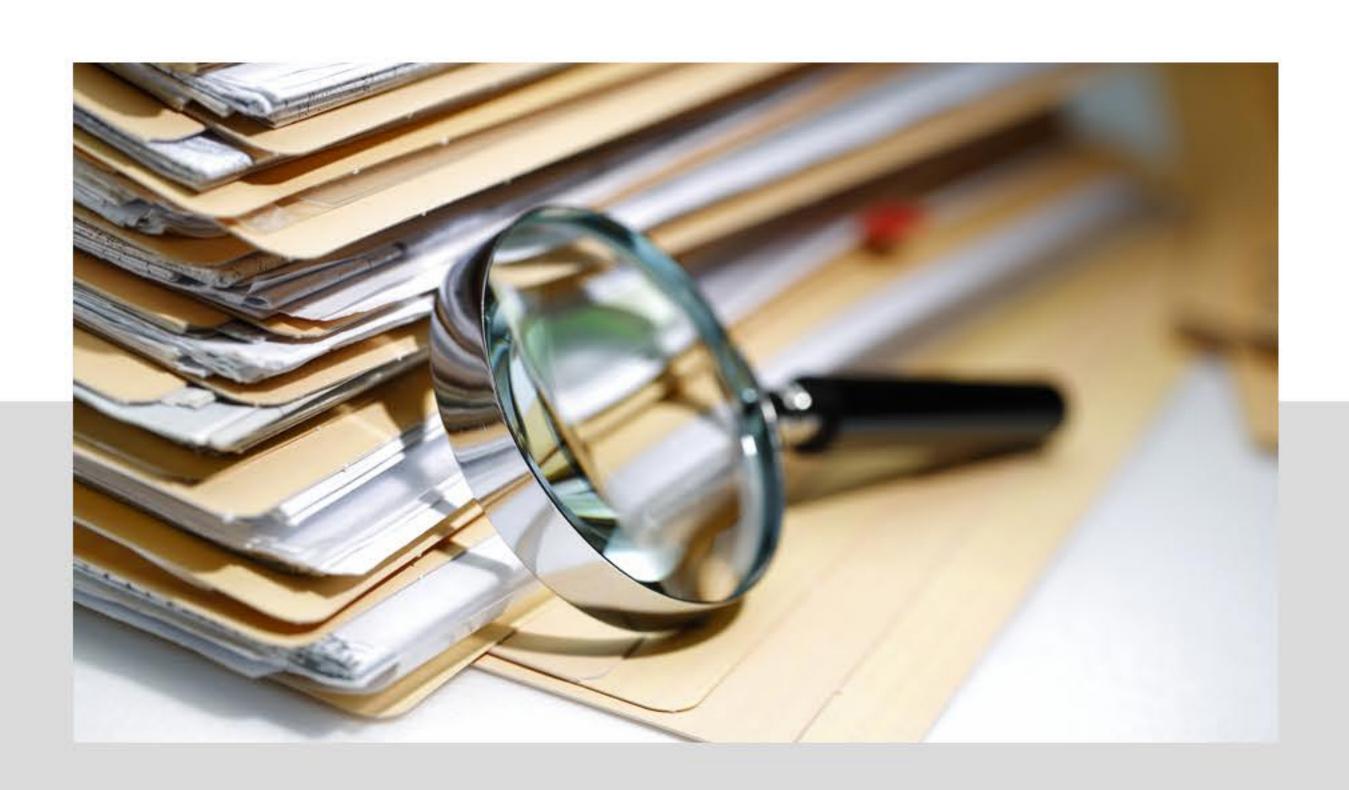
Our Firm has deep expertise in the provision of value focused legal services and documentation for International Trade and Investment Transactions. The ability of our team to track regulatory developments and investment agreements gives us an important competitive advantage to help clients manage the risks associated with regulation of international trade in goods and services.

# Infrastructure And Public Private Partnership (PPP)

We have advised clients in the development, acquisition, and financing of infrastructure projects. We advise from project conception and formulation through construction and financing considering the different contractual arrangements and interests of the parties. We offer legal advisory services with respect to finance sourcing documentation for infrastructure projects and legal support services to various kinds of infrastructure projects including PPPs, Concession Contracts, Construction and Operation Contracts.

# Legal Audit And Due Diligence

We undertake legal audit of our client's businesses by reviewing and assessing the legal risk status of the client's processes, operations and activities as well as its compliance level. As a segment of our investment support services, we conduct legal due diligence on businesses spanning a wide range of business areas.



# Regulatory And Compliance

We provide advice and guidance to our clients on the legal and regulatory framework for business in Nigeria and assist with the formulation of a legal risk management framework to achieve cost effective compliance with relevant laws and regulations. We act for our clients in acquiring requisite statutory approvals including business permits, expatriate quotas, residence permits, and operating licenses. We are able to leverage on relationships with regulatory agencies and keep abreast with regulatory developments for the benefit of our clients.

# Some Transactions and Projects Experience



- We were a member of the Consortium for the Administration of Salaries and Pension (CASP) and provided legal services to the Consortium in the implementation of the CASP Solution under a Public Private Partnership (PPP) arrangement with the Ogun State Civil Service and the State Universal Basic Education Board (SUBEB).
- We were a member of the CASP Solution Implementation team and provided legal services to the Consortium in the implementation of the CASP Solution under a Public Private Partnership (PPP) arrangement with the Plateau State Government.
- We acted as legal Advisers and Consultants to the Chams Consortium awarded the Front-End Segment of the National Identity Management Project under a PPP arrangement by the Federal Government of Nigeria represented by the National Identity Management Commission (NIMC).

# Corporate Finance Projects

- We acted as Solicitors to the Kogi State Government on its N5 Billion Series 1 Bond Issue in 2013 and N3Billion Series 2 Bond in 2015.
- We acted as Solicitors to the Benue State Government on its issuance of N13 Billion Fixed Rate Development Bond Issue 2011/2016.
- We acted as Solicitors to Cornerstone Insurance Plc on its Public Offer for Subscription.
- We acted as Solicitors to Incar Plc on its Debenture Stock Issue.
- We acted as Solicitors to Vono Plc on its Public Offer for Subscription.
- We acted as Solicitors to eTranzact International Plc on its Offer for Subscription.
- We acted as Solicitors on the acquisition of a major telecoms company by a foreign based Investment group.
- We advised a Nigerian IT firm on a share acquisition transaction valued at \$2,056,000 USD, and the \$5,600,280 USD restructuring and recapitalisation of the Nigerian IT firm.

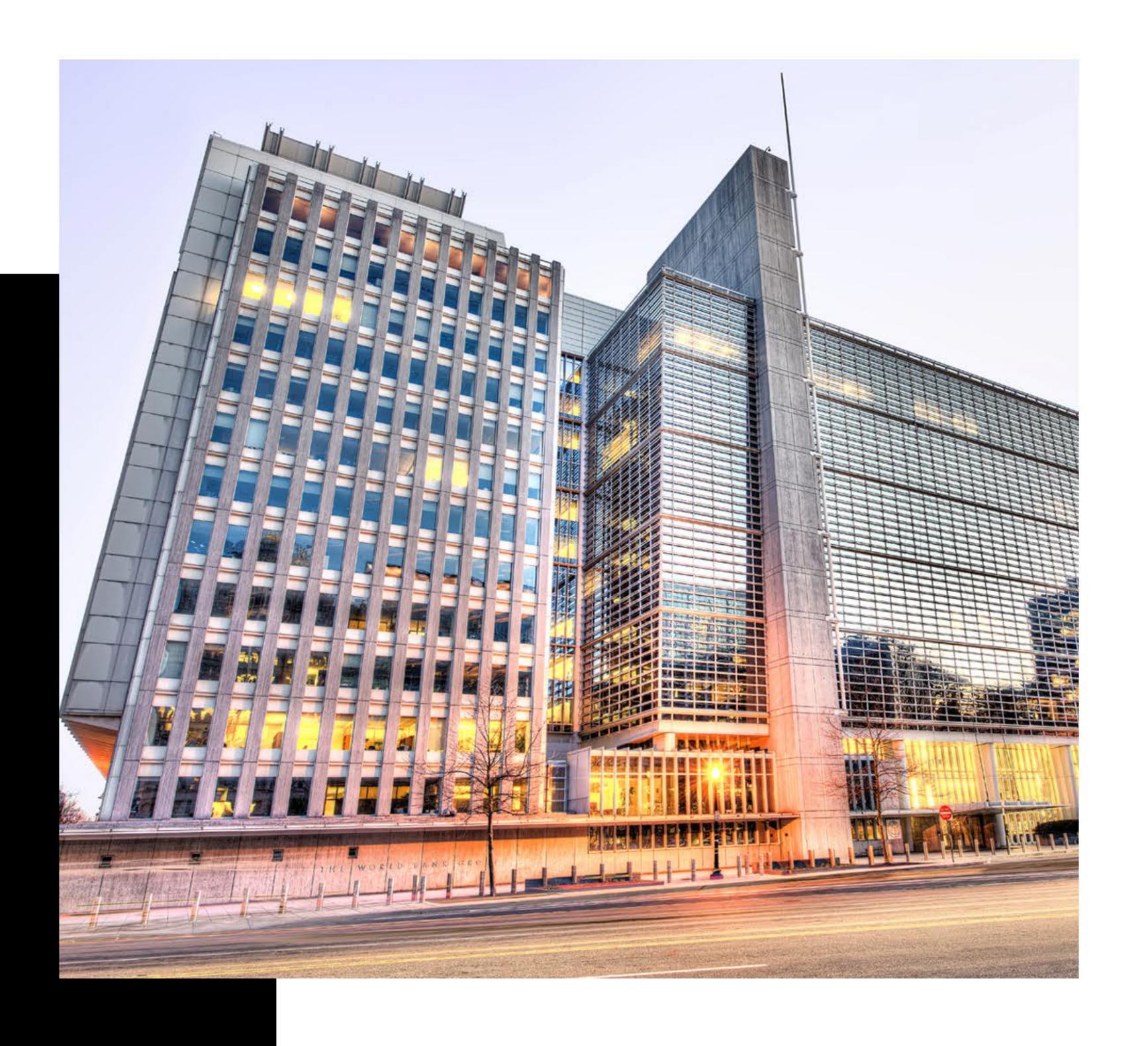


# Energy And Power Projects

- We acted as Solicitors to Hyundai Heavy Industries (HHI) of South Korea, the Contractor and Engineering Solution Providers with respect to the NNPC/Mobil EDOP Gas Injection Project.
- We advised Shell Gas Nigeria in its Gas Pipeline Project drafting and negotiating Right of Way (ROW) Contracts with stakeholders.
- We advised a German firm on licensing requirements with respect to the construction of a 6.5MW Solar farm in Ogun State and reviewed project agreements with respect to the Project.
- We acted as Solicitors to a foreign Energy firm in its acquisition of 50% shares in a Nigerian Energy firm (the Target) with a 100MW Solar generation licence and performed legal due diligence on the Target.









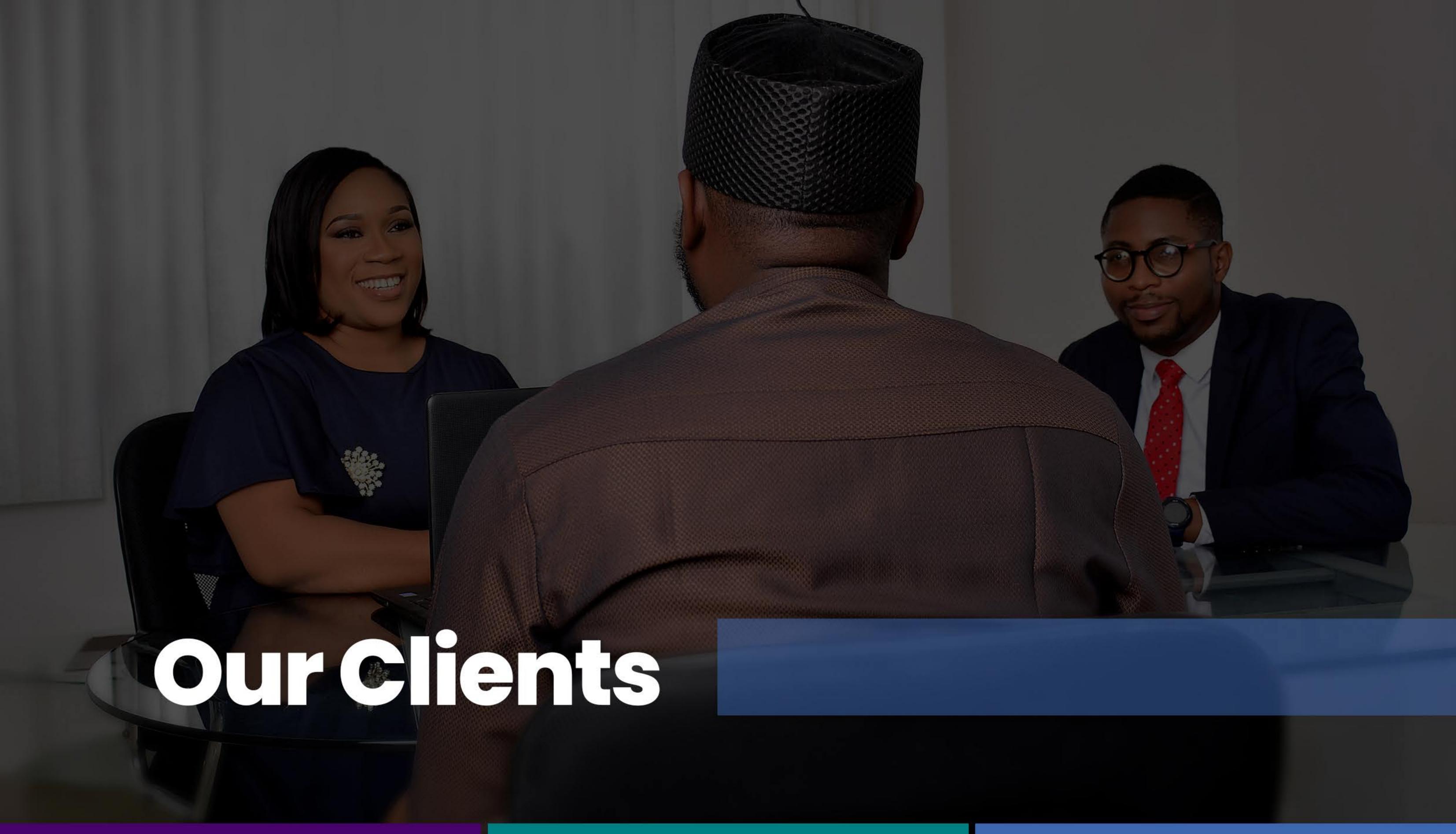
# World Bank Financed Project

We acted as legal consultants to the SystemSpecs Consortium, the Contractors and Solution Providers to the Federal Government of Nigeria represented by the Bureau of Public Service Reform (BPSR) and the World Bank Integrated Payroll & Personnel Information System (IPPIS) Project.

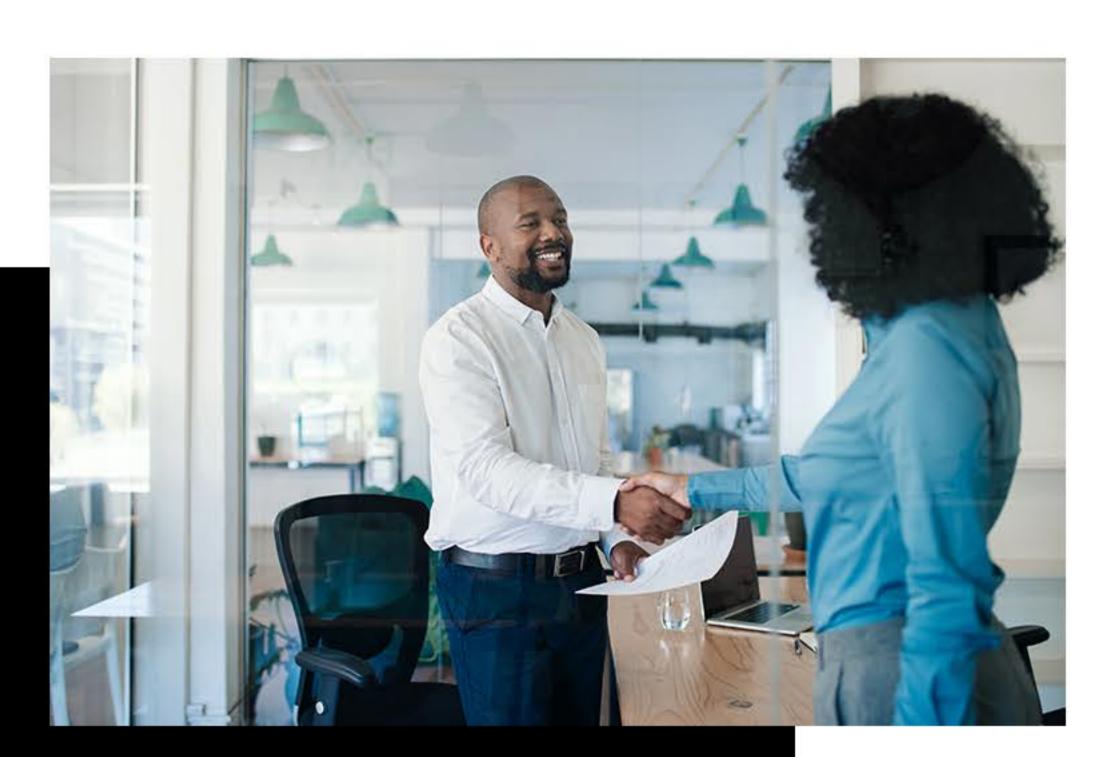
# Technology Solution Implementation Projects

- We advised Telnet/CRC Sogema Consortium, the Contractors and Solution Providers to the UTIN Project covering the Thirty Six States and the Federal Inland Revenue Service (FIRS) with respect to⊠the Unique Tax Identification Number (UTIN) Project, an IT Project of the Joint Tax Board (JTB)
- We provided legal services to the Telnet/CRC Sogema Consortium, the Contractor and the Solution Providers to the Integrated Tax Administration System (ITAS)/FIRS Project.
- We provided legal services to a client on the implementation of a State-wide CCTV project in a State in Northern Nigeria valued at N4.5billion.
- We advised our client (a Payment Services Provider) on its engagement by the Federal Government of Nigeria to automate government revenue collections through various channels into one consolidated account (the Treasury Single Account - TSA Project).





We provide services to a wide range of organisations both public and private across a diverse wide range of industries ranging from transportation, telecommunications, financial services, electronic payments and information technology to insurance, hospitality, and healthcare.



Please find below a few of the companies to whom we provide services:











































+234 803 3030 933 peterameadaji@pacsolicitors.com

### Peter Ameadaji

#### **Managing Partner**

Peter Ameadaji was called to the Nigerian Bar in 1984 and graduated from the Nigerian Law School the following year. He obtained a Master in Business Administration (MBA) degree from the I.E.S.E. Business School of the University of Navarra, Barcelona, Spain.

Peter has attended several training courses and seminars on Law, Management, and Leadership

Peter's career has taken him through several institutions including the Federal Ministry of Justice in Nigeria, Union Bank of Nigeria Plc, and PAC Solicitors.

Peter served on the pioneer Board of Trustees of the Nigeria Internet Group (NIG) and has been involved in the legal structuring and documentation of major IT projects, and Commercial and Corporate Finance transactions in Nigeria. Peter is listed as a Recommended Expert by the Global Experts for the year 2011 under the IT and e-commerce Segment.

Peter is the Managing Partner and leads the Contracting, IT and Innovation teams of the Firm's practice.

- University of Jos, Nigeria
- Nigerian Law School, Lagos, Nigeria
- Lagos Business School, Lagos, Nigeria
- I.E.S.E. Business School, University of Navarra, Barcelona, Spain
- Insead Business School, Fontainebleau, France
- Haggai Institute, Maui, Hawaii, USA and Singapore



+234 802 3093 615 dominicichaba@pacsolicitors.com

### Dominic Ichaba

#### **Partner**

Dominic Ichaba was called to the Nigerian Bar in 1985 and worked in a private law firm for some years before going into the financial services sector: Banking, Insurance and Non - Banking Financial Institutions. His last employer before joining PAC Solicitors was Cornerstone Insurance Plc (a public quoted company) where he rose to the position of Acting Managing Director/CEO and now serves as a non-executive director.

A Chartered Stockbroker and an Executive Coach, Dominic has attended courses and seminars on law, finance, management and leadership in reputable institutions such as the Lagos Business School, Lagos, Euromoney, UK, London Business School, UK, IESE Business School, Spain, and the Wharton School, USA Dominic leads the Banking and Finance team of the Firm's practice.

- Ahmadu Bello University, Zaria, Nigeria
- Nigerian Law School, Lagos, Nigeria
- ESUT Business School, Enugu, Nigeria
- Euromoney, Oxford, UK
- London Business School, UK
- I.E.S.E Business School, Barcelona, Spain
- The Wharton School, University of Pennsylvania, USA
- College of Executive Coaching, USA



+234 8033930167
derodaniels@pacsolicitors.com

### Dero Daniels

#### **Partner**

Dero is a legal practitioner with over Twenty (20) years of diversified experience in Dispute Resolution and Corporate Law.

As a litigator and dispute resolution expert, she has represented clients cutting across industries in a variety of dispute resolution matters in and outside the courts.

She has cumulatively saved clients over 7 Trillion Naira in damages by excellent representation at various courts.

As legal counsel, she facilitated Mergers and Acquisitions of several Companies including Banks during the Banking Consolidation in Nigeria

She heads the Firm's Dispute Resolution Unit. She holds an LLM in Corporate Commercial Law and is a qualified Mediator.

- BPP University London, UK (LLM)
- Nigerian Law School (BL)
- University of Lagos, Nigeria (LLB)



+2349060355524 adebolaadeyemi@pacsolicitors.com

# Adebola Adeyemi, PhD

#### **Partner**

Bola obtained his Bachelor of Laws degree from the Lagos State University in 2004 and was called to the Nigerian bar the following year. Bola practiced law in a commercial law firm in Lagos before proceeding to the UK where he obtained a Master of Laws degree in Corporate Governance and International Financial Services Regulation from the University of Manchester in 2008. In 2011, Bola passed the UK Solicitors qualifying exams and was admitted to practice as a Solicitor of the Senior Courts of England and Wales.

Bola first joined PAC Solicitors in 2009 but left to study for his PhD at Swansea University specialising in sustainable project finance. Upon completion of his PhD, Bola rejoined PAC Solicitors.

Bola is a key member of the Firm's Contracting, IT and Corporate Governance Units.

- Swansea University, UK (PhD)
- University of Manchester, UK (LLM)
- Nigerian Law School (BL)
- Lagos State University, Nigeria (LLB)
- BPP/Solicitors Regulation Authority, UK
- Chartered Institute for Securities and Investment (CISI), UK (Dip. Investment
- Compliance)
- Chartered Institute of Arbitrators, UK



+234 703 087 4902 isaiahoreweme@pacsolicitors.com

### Isaiah Oreweme

#### **Partner**

Isaiah was called to the Nigeria Bar after graduating from the Nigerian Law School and the University of Lagos. He worked with some commercial law firms in Lagos before joining PAC Solicitors.

Isaiah has had exposure to commercial law practice and built experience in contracts drafting and negotiation, corporate finance and litigation. He is a member of the Nigerian Institute of Management (NIM) and a member of the Institute of Chartered Secretaries and Administrators of Nigeria (ICSAN) and the Chartered Institute for Securities and Investment (CISI) UK.

He has attended training programs on Capital Market Debt and Equity Transactions and Company Secretaries and Practice in Nigeria. His practice areas include IT Law, Commercial Contracts and Corporate Finance.

- University of Lagos, Nigeria (LL.B)
- Nigerian Law School (B.L)
- Nigerian Institute of Management (NIM)
- Institute of Chartered Secretaries and Administrators of Nigeria (ICSAN)
- Chartered Institute for Securities and Investment (CISI), UK

# Contact Us Dicon Towers, 16 Kofo Abayomi Street, Victoria Island, Lagos, Nigeria Tel: +234 806 348 0070, +234 909 929 8887 info@pacsolicitors.com www.pacsolicitors.com

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